This article talks about some amazing blogging success tips from SEO Expert, <u>Search Brothers</u>

#1 Attend SEO conferences

SEO is complex. Reducing it to just one piece of advice is challenging. If it were just this one SEO tip for beginners I will say attend as many industry conferences as possible and learn from the speakers' expertise.

Picking and choosing between long-established and up-and-coming online marketing events aren't easy either. Speaker line-up is a key criterion. Next to how prolific speakers are in terms of sharing with the community.

Some conferences such as SMX and BrightonSEO are safe bets. However, there are so many events at any given point in time. For a comprehensive overview, I recommend checking out <u>Online Marketing Events</u>.

If I may give a second piece of advice to SEO beginners, that would be to read as much as you can. Google Webmaster Central Blog and Search Engine Land are among my personal favorite sources to keep up to date.

#2 Site performance is almost everything

It's neither recent nor surprising, yet true to be confirmed and reaffirmed on a regular basis: site performance is almost everything and even the bestoptimized website will fail in a search unless the crawl budget is managed well. On the first part, all that needs to be said is that all other factors are roughly equal Google always favours the faster website. Site performance is to be considered a business-critical top priority.

It also has a huge impact on crawl budget allocation and thereby on how much of the website can be crawled and how frequently. Which in turn is essential for success in Google Search and for conversion.

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That ties in nicely into your first question, too. SEO beginners are well-advised to learn from site performance and technical SEO sessions delivered by expert speakers at international events.

Dan Taylor

Senior Consultant & Account Director at **SALT.agency**

#1 Don't believe all the SEO tips you read

My main piece of advice would be to critique everything. If you read an article of a blog post explaining the advantages of X over Y, actively seek out the counter-argument for Y over X – regardless of who authored the piece and where it was published.

Whilst there is best practice, SEO is about the application of knowledge and expertise, and this is where most black hat/quick win techniques fall down as they can't often be scaled to larger clients/larger clients won't benefit from those techniques.

Just because something works for client A, it won't necessarily work with client B or C, and this is where the application of knowledge, and knowing as many sides to an argument gives you the ability to be flexible and control discussions with various stakeholders. This makes you scalable and adaptable to multiple scenarios and challenges.

By being critical of everything, you can benefit your client(s) by learning how to apply <u>SEO techniques</u> to their business needs and tech stack and bring benefit in the long run and build a long-term relationship with the client.

#2 The importance of SEO business case

Explaining the business case of SEO, in my opinion, has become more prominent once again in recent months, especially when speaking to large and enterprise-level businesses.

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There's been a shift in the market over the past 12 months with more organizations taking SEO roles in-house, and the relationship with traditional full-service agencies changing.

The importance of being able to communicate the importance of SEO to a lot of non-technical stakeholders and being effectively able to show the added value of having an expert in the room is going to continue to be a trend in 2019 as the world faces a number of external uncertainties (US administration, Brexit, unrest in the EU), decision making processes on where to spend budget will be affected.

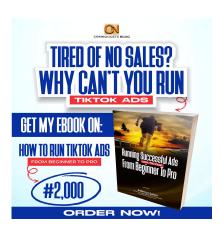
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Action Point

PS: I know you might agree with some of the points that I have raised in this article. You might not agree with some of the issues raised. Let me know your views about the topic discussed. We will appreciate it if you could drop your comment. Thanks in anticipation.

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