Sharing Is Caring. If you enjoy this article, help us share with others.

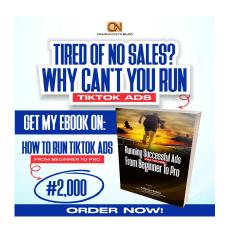


In my previous article, I looked at all that we need to know about <u>risk</u> <u>management plans for projects.</u> In this article, I want to look at all that you need to know about customer requirements for projects. Follow me as we are going to look at that together in this article.

As a project manager, you have to analyse the needs of the project stakeholders clear and authentic documentation of those needs will be critical to the project's success.

If the stakeholders are not in agreement about project expectations, timelines, and costs, they will not be satisfied with the outcome of the project.

By determining the needs of the stakeholders, you can obtain a consensus and prevent misunderstandings on the requirements of varied stakeholders of the project.



A customer requirement is a requirement that documents the customers' needs and expectations to meet the project objectives.

Some of the requirements criteria include conformance to specific standards, quality, functional interface, data, security, and control, content, technical, training, and performance support and deployment.

The requirements need to be elicited, analyzed, and recorded in sufficient detail from the customers to enable measurement during <u>project execution</u>.

The collected requirements form the basis for planning the cost, schedule and quality of the project.

Typical example...

Senior Management of a large firm decided o undertake the development of an e-commerce capability on their existing website.

When interviewing the customer, the project manager received a lot of requirements that were project-specific.

PEOPLE ALSO READ: 3 Requirements To Consider When Making Project Selections )+Examples)

Powered by **Inline Related Posts** 

<u>The project manager</u> recorded the customer requirements in sufficient detail and ranked the requirements based on priority.

Because there was an increased demand for the product, the customer wanted

the product to be delivered ahead of schedule. The project manager included this requirement in the existing list of customer requirements.

Project and product requirements

Requirements are further categorised into project requirements and product requirements, depending on the needs of the project.

Project requirements could typically include the business, project management, and delivery requirements of the project. Product requirements could typically include the technical, security, and performance requirements of the product.

## **Action Point**

**PS:** I know you might agree with some of the points that I have raised in this article. You might not agree with some of the issues raised. Let me know your views about the topic discussed. We will appreciate it if you could drop your comment. Thanks in anticipation.

Fact Check Policy

**CRMNuggets** is committed to fact-checking in a fair, transparent, and non-partisan manner. Therefore, if you've found an error in any of our reports, be it factual, editorial, or an outdated post, please contact us to tell us about it.

Become Part Of our <u>Fan Base on Facebook. Click Here.</u>
Follow Us on Twitter. <u>Click Here.</u>
Many Crypto. One place. Use <u>Roqqu</u>

Hi, I now use RavenBank to send, receive and save money. I also pay my bills with ease, you should try it out too

## **OUR MISSION**

To create well-reached contents that will increase the intellectual prowess of our readers.

## **OUR VISION**

To become a reference point in the blogging space by the year 2030. We want to be among the first 30 blogs in Nigeria.

Official Social Media Pages for crmnuggets.com

To Get Email Updates when we post new content, Click Here.

Join Our Telegram Channel: CRMNUGGETS

Twitter: <a href="mailto:ocrmngr">ocrmngr</a>

Facebook Group: @AdeniyiSalau
Facebook Page: CRMNuggets
Instagram: @crmnigeriablog

Pinterest: <u>CRMNUGGETS</u>
Threads<u>@crmnuggets</u>
Tiktok: <u>CRMNUGGETS</u>

Fact Check Policy

Contact Us

Sharing Is Caring. If you enjoy this article, help us share with others.





PEOPLE ALSO READ: Identifying Critical Path For Projects: How To Do It (+Examples)

Powered by **Inline Related Posts** 

## Related posts:

- 1. Blogging As Part Of Online Marketing: What You Need To Know
- 2. 4 Types Of Organisational Structures For Projects (+Examples)
- 3. CAPM Series 2: CAPM Exam Dumps 2023 For CAPM Exam Takers
- 4. Series 3: CAPM Latest Exam Questions And Answers