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When you are employee, you are always in the eyes of the storm. As the 10x Employee, you are working for a salary. You can decide to be ordinary or extraordinary.

Applying the 10X Rule as an employee means refusing to settle for "average performance." Instead of just doing your job, you are operating at a massive action level that makes you indispensable, visible, and highly valuable to your employer and competitors that are also watching you.

Leveraging on 10X as an Employee

#1 Adopt the 10X Employee Mindset

There are some employees that just wants to perform their tasks so that they are paid at the end of the month. You need to stop thinking "I'll just do my tasks". You have to start thinking of how you will exceed your daily target and wow your employer and your colleagues at the office.

You also need to focus on impact, not just effort. You need to make sure you are relevant in that environment and not just merely existing. Be creative and this will open more opportunities for you in that space.



It also depends on how you see yourself. You need as a value creator, not just a job holder. You have to have the mindset that you are here to create value and be ready to add value to the organisation..

## #2 10X Work Ethic

You need to adopt sound work ethics in your job environment. You have to be the employee that show up on time. You must be ready to <u>delivers faster</u>, and goes the extra mile in order to get the job done.

You got to have the mindset that you will do more than others. Don't settle for less. When others stop at 100%, aim for 150–200%. This will later count for you as an employee.

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You also need to take ownership of results . You must be ready to be responsible for your actions. Do not be the type that is always looking for opportunities to give excuses for what

has refused to work.
#3 10X Skill Development
As the 10x employees that is aiming for the top, you need to learn skills that set you apart in your role. You must be eager to acquire tech skills that will allow you to deliver better. Such skills include use of AI tools, leadership, digital skills among others.
You also need to invest in continuous <u>self-improvement</u> . You can enroll for courses in your chosen field. You can also read books as well as signing up for mentorship programmes.
You can also choose to become the go-to expert in your department. This will put you in the spotlight and make you tp become the star of your department.
#4 10X Initiative and Innovation
Employers are happy when you are able to take initiatives without being told. You have to be proactive in the way you solve problems. Make sure issues are resolved without bothering your managers. Then you are on your way to the top.
You must not also be tired of suggesting areas of improvements that can save time, cut costs, or increase revenue of the entire organization. This will put you in the spotlight for better opportunities.

If you really want to improve as a 10x employee, you should always ask: "How can I make this process 10X better?" Suggest those ways and see to its implementation in your organisation.

#5 10X Communication and Collaboration

There is a need for you to communicate clearly and over-deliver on every activity that is committed into your hands.

You need to build strong relationships with colleagues, managers, and clients. You can earn their trust by being transparent and making sure you are delivering based on expectations of stakeholders.

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You have to be the employee who uplifts the team's energy and output. Other employees should feel good when you are around. They should have the confidence that you will get the job done.

#6 10X Reliability and Accountability

As an employee aiming for the top, you need to make sure that you are delivering on promises. You have to deliver on promises every single time. Managers should be able to commit tasks into your hands and sleep with their two eyes closed.

Like I said early , you should be able to own your mistakes quickly. You need to quickly admit that you have made mistakes early without looking for who to pass the blame to. You must also be willing to learn from your mistakes.
You also need to build a reputation as the employee management never has to chase. That means you must be ready to always get things done at the nick of time
#7 10X Career Growth Strategy
As a 10x employee, you need to document achievements and exploits that you have made as an employee. You got to track results, metrics, successes and keep record of them as you are breaking new grounds.
You also need to ask for bigger responsibilities that stretch your skills. The more bigger responsibilities you are ready to take, the more you are aiming for the top.
You also need to align personal growth with company goals. You have to look for ways that the corporate goals will inspire you to achieve your personal objective. I do not also need to remind you that your personal goals must submit to overall corporate objectives as well.
As you are doing all these , you need to position yourself for promotions, raises, or leadership

roles. That is what will keep inspiring you to greater heights.

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### Conclusion

In conclusion, A 10X employee is not just hardworking but he is very proactive problem solvers. He is also a relentless learner who is not willing to give up very soon. He is a leader even he is not holding any a title. He is always ready to go extra miles in order to get things done.

#### **Action Point**

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PS: I know you might agree with some of the points raised in this article or disagree with some of the issues raised.

Please share your thoughts on the topic discussed. We would appreciate it if you could drop your comment. Thanks in anticipation.

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