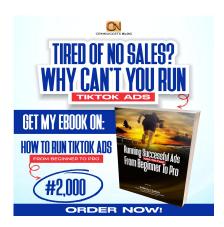
There are many different types of Artificial Intelligence (AI) in the world today, but they're all developed to solve specific problems and maximize their efficiency at solving those problems.

Here, we'll be exploring how AI can be applied to the marketing world, using digital marketing as an example, and why it's becoming increasingly important today. Let's dive in!

# What is Artificial Intelligence?

Artificial intelligence (AI) is a type of computer science that aims to create intelligent machines that can work and react like humans.

Additionally, AI can be used to process and make decisions on large amounts of data more efficiently than a human could. In digital marketing, AI is being used more and more to help businesses automate tasks, personalize content, and understand their customers better.



# **How Does it Apply to Marketing?**

Digital marketing is the process of using technology to market products or services. This can

be done through various online channels such as social media, email, and website advertising.

Al can be used in digital marketing to help automate and personalize these marketing tasks. For example, Al can be used to create targeted ads based on a customer's browsing history or to automatically send follow-up emails after someone makes a purchase.

By using AI in digital marketing, businesses can save time and money while still providing a high level of customer service.

## What Are The Different Types of AI?

There are different types of AI, including rule-based systems, decision trees, genetic algorithms, artificial neural networks, and fuzzy logic systems.

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Each type of AI has its strengths and weaknesses, so it's important to choose the right one for your needs.

#### **How Can Marketers Implement AI Into Their Strategies?**

- 1. Marketers can use AI to automate tasks, freeing up time to focus on other areas of their strategy.
- 2. Al can help marketers better understand their customers by analysing customer data and providing insights.
- 3. Al can be used to create personalised experiences for customers, based on their individual needs and preferences.
- 4. Al can help improve the effectiveness of marketing campaigns, by optimising them for specific audiences and objectives. 5. It can also reduce cost per lead (CPL) by targeting leads that are most likely to convert into paying customers.
- 6. Finally, AI can increase revenue per lead (RPL) by matching products with buyers who are

more likely to buy those products or services.

# When is Artificial Intelligence Useful?

Artificial intelligence can be useful in several ways when it comes to digital marketing. For example, it can help you gather data more efficiently, target ads more effectively, and even create content.

However, it's important to understand that AI is not a magic bullet – it still requires humans to interpret and act on the data that it produces.

## Who Will Benefit From Artificial Intelligence First?

The businesses that will benefit most from artificial intelligence are those that can adapt and implement the technology quickly. Additionally, those with large customer data sets will be able to gain the most insights from AI implementation.

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<u>E-commerce businesses and companies</u> with complex products will also be able to take advantage of AI features.

## Can We Predict the Future of Artificial Intelligence in Digital Marketing?

The future of artificial intelligence in digital marketing is shrouded in potential but fraught with uncertainty. No one can predict the future with complete accuracy, but we can make educated guesses based on current trends.

One way to assess the likelihood of a particular scenario happening is to examine what's currently happening and extrapolate from there.

For example, it seems unlikely that most websites will go all-in on chatbots for customer service anytime soon because companies like Facebook have scaled back their investments in this area.

However, given recent developments such as Google's Duplex demo, it may be a safe bet that natural language processing technology will continue to advance at an impressive rate and become more capable over time.

#### **Action Point**

**PS:** I know you might agree with some of the points raised in this article or disagree with some of the issues raised.

Please share your thoughts on the topic discussed. We would appreciate it if you could drop your comment. Thanks in anticipation.

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